

# International Capabilities



# NAI Global We've Got You Covered.

NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global spans the globe, with 400+ offices and more than 7,000 local market experts on the ground. NAI manages more than 425+ million square feet of property throughout the world.

As professionals of a leading global organization, NAI offices are respected local-market role models who are passionate about the commercial real estate business. As an organization, NAI Global actively provides support and services that yield seamless integration and the consistent delivery of exceptional services to clients both locally and around the world.

With long histories of success through market cycles, NAI professionals have a hard-earned, unusually deep level of local market knowledge and insight beyond the commoditized data you find elsewhere. This depth of knowledge is born from their local relationships nurtured for generations – relationships that give NAI's local-market leading professionals the edge with the know-how, who, what, where, and when to achieve exceptional results for clients.

Whether your need is to buy, sell, lease, finance, or manage commercial property locally, across North America or in Asia, Europe, Latin America, and beyond, the local NAI Global office is your partner and local point of entry into a world of creative solutions in commercial real estate.



2018  
Top 25

# Commercial Real Estate Brand Survey

Presented by THE LIPSEY COMPANY



NAI Global is a leading global commercial real estate brokerage firm. NAI Global offices are leaders in their local markets and work in unison to provide clients with exceptional solutions to their commercial real estate needs. NAI Global has more than 400 offices strategically located throughout North America, Latin America, Europe, Africa and Asia Pacific, with over 7,000 local market professionals, managing in excess of 425 million square feet of property. Annually, NAI Global completes in excess of \$20 billion in commercial real estate transactions throughout the world.



**CBRE Group, Inc.** is the world's largest commercial real estate services and investment firm, with 2016 revenues of \$13.1 billion and more than 75,000 employees (excluding affiliate offices). CBRE has been included in the Fortune 500 since 2008, ranking #214 in 2017. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services.



Cushman & Wakefield is a leading global real estate services firm with 45,000 employees in more than 70 countries helping occupiers and investors optimize the value of their real estate. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$6 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory.



JLL is a Fortune 500 financial and professional services firm specializing in commercial real estate services and investment management. JLL creates value for companies and institutions that invest in and use real estate. JLL has over 70,000 people 80 countries, tackling local, regional and global real estate challenges for corporates and investors of all sizes. They deliver integrated commercial real estate services built on insight and foresight, sound market research and relevant knowledge.



Colliers International Group Inc. is an industry leading global real estate services company with more than 15,000 skilled professionals operating in 68 countries. With an enterprising culture and significant employee ownership, Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide. Services include strategic advice and execution for property sales, leasing and finance; global corporate solutions; property, facility and project management; workplace solutions; appraisal, valuation and tax consulting; customized research; and thought leadership consulting.





COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

# Why NAI?

## Commitment & Performance for the Client.

NAI Global's focus on the client predicates our commitment to perform our commercial real estate services with the passion, dedication and expertise to realize maximum potential for our clients worldwide.

Our collaborative services provides an expansive, yet nimble and responsive structure, enabling us to deliver superior results across the full spectrum of sectors for owners & investors, occupiers and developers of property.

We uniquely combine an agile organization with experienced real estate teams, backed by the institutional strength of one of the world's leading property investment companies.

[www.naiglobal.com](http://www.naiglobal.com)



7,000+  
Professionals  
400+  
Offices Around  
the World

# Global Strength Built on Local Leadership

NAI Global is an industry-leading commercial real estate firm with 7,000 local market leaders, providing support and services that yield seamless integration and the consistent delivery of exceptional services to clients both locally and in all of our markets around the world. Contact one of our regional representatives below.

## ASIA-PACIFIC

**Australia**  
NAI Harcourts  
jason.luckhardt@naiharcourts.net

**China**  
NAI Sofia Group Shanghai  
bjarne@sofiagroup.com

**Indonesia**  
NAI Indonesia  
hendrikjoewono@naiindonesia.com

**Malaysia**  
NAI Malaysia  
previn@zerinproperties.com

**New Zealand**  
NAI Harcourts  
tony.kidd@naiharcourts.net

**South Korea**  
NAI Korea  
ray@naikorea.com

**Taiwan**  
NAI Taiwan  
brady.huang@naitaiwan.com.tw

## CANADA

**Calgary, Alberta**  
NAI Advent  
tgorman@naiadvent.com

**Edmonton, Alberta**  
NAI Commercial  
csnow@naiedmonton.com

**Guelph, Ontario**  
NAI Park Capital  
dfinlay@naiparkcapital.com

**Montréal, Québec**  
NAI Terramont Commercial  
pepoitras@naimontreal.ca

**Vancouver, British Columbia**  
NAI Commercial  
rdesbrisay@naicommercial.ca

## EMEA

**Angola**  
NAI Angola  
paulo.cruz@nai-angola.com

**Austria**  
NAI Austria  
office@vie-trust.com

**Baltics  
(Latvia, Estonia, Lithuania)**  
NAI Baltics  
valdis.ligers@naibaltics.com

**Cyprus**  
NAI Cyprus  
gmountis@naicyprus.com

**Czech Republic**  
NAI Prochazka & Partners  
radek.prochazka@prochaz-  
kapartners.cz

**Denmark**  
NAI Denmark  
hans.dal.pedersen@nai.dk

**France/Lyon**  
NAI Kyrios  
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**Georgia**  
NAI REA Caucasus  
thomas.foehrer@rea-caucasus.com

**Germany**  
NAI apollo group  
andreas.krone@nai-apollo.de

**Greece**  
NAI Hellas  
t.ziogas@naihellas.gr

**Italy**  
NAI Italy  
c.bragazzi@naiitaly.com

**Kazakhstan**  
NAI GPI  
r.yakupbayev@gpi.kz

**Netherlands**  
NAI Netherlands  
robert@nainetherlands.nl

**Poland**  
NAI Estate Fellows  
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**Romania**  
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andrei.botis@nairomania.ro

**Russia**  
NAI Becar  
o.sharygina@naibecar.com

**Saudi Arabia**  
NAI Saudi Arabia  
waleed.murawat@sabahome.com

**Serbia**  
NAI Atrium  
klott@nai-atrium.com

**Switzerland**  
NAI Commercial CRE  
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**Ukraine**  
NAI Ukraine  
boiko@urbanexperts.co

**United Kingdom**  
Montagu Evans  
alan.harris@montagu-evans.  
co.uk

## LATIN AMERICA AND THE CARIBBEAN

**Argentina**  
NAI Argentina  
pew@cyw.com.ar

**The Bahamas**  
NAI Bahamas Realty  
Commercial  
lroberts@naibahamas.com

**Brazil**  
NAI Brazil  
mcostasantos@engebanc.com.br

**Chile**  
NAI Sarra  
jsarra@sarrapropiedades.cl

**Colombia**  
NAI Gaviria  
agaviria@juangaviria.com

**Jamaica**  
NAI Jamaica  
gordon@naijamaica.com

**Mexico**  
NAI Mexico  
swedback@naimexico.com

**Panama**  
NAI Panama  
dkardonski@naipanama.com

**Peru**  
NAI Peru Rosecorp  
v.lopez@naiperu.com

**Puerto Rico**  
NAI Puerto Rico  
aoliverasfernandez@naipuertorico.com

## For more information, please contact:

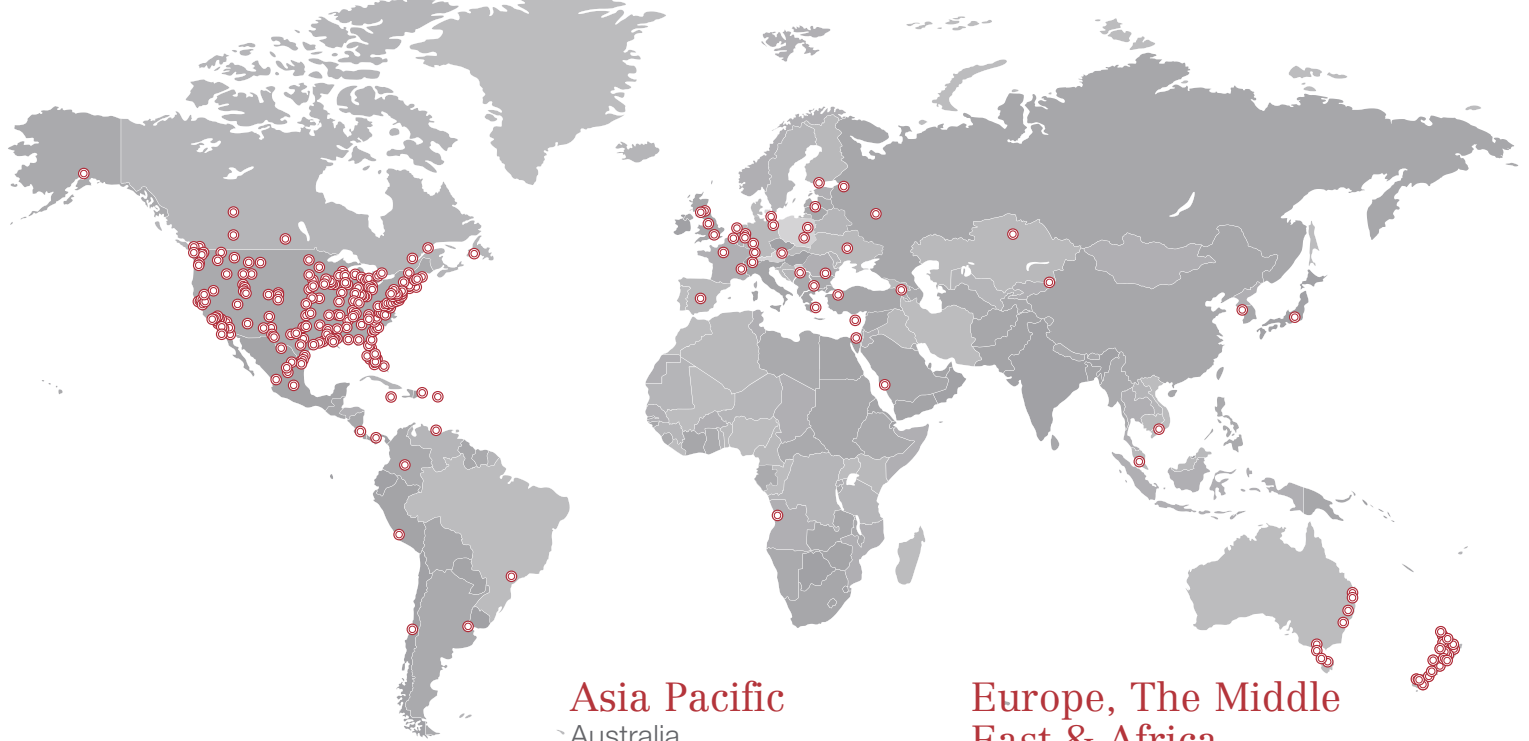
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# Global Locations



## Asia Pacific

Australia  
China  
Indonesia  
Malaysia  
New Zealand  
South Korea  
Taiwan

## Latin America & The Caribbean

Argentina  
Bahamas  
Brazil  
Chile  
Colombia  
Jamaica  
Mexico  
Panama  
Peru  
Puerto Rico

## North America

Canada  
Mexico  
United States

## Europe, The Middle East & Africa

Angola  
Austria  
Baltics  
(Latvia, Estonia & Lithuania)  
Cyprus  
Czech Republic  
Denmark  
France  
Georgia  
Germany  
Greece  
Italy  
Kazakhstan  
Netherlands  
Poland  
Romania  
Russia  
Saudi Arabia  
Serbia  
Switzerland  
Ukraine  
United Kingdom



Global Locations

# Asia Pacific

## Australia

Adelaide  
Aspley  
Cheltenham  
Eagle Farm  
Frankston  
Gympie  
Hobart  
Hope Island  
Launceston  
Melbourne  
North Geelong  
Perth  
Spring Hill  
Sydney

## China

Shanghai

## Indonesia

Jakarta

## Malaysia

Kuala Lumpur

## New Zealand

Ashburton  
Auckland  
Beachlands  
Blenheim  
Christchurch  
Cromwell  
Dunedin  
Hamilton  
Wellington  
Whangarei

## South Korea

Seoul

## Taiwan

Taipei



Global Locations

# Canada



**Alberta**

Calgary  
Edmonton

**British Columbia**

Central Vancouver Island  
Langley  
Vancouver  
Victoria

**Ontario**

Guelph

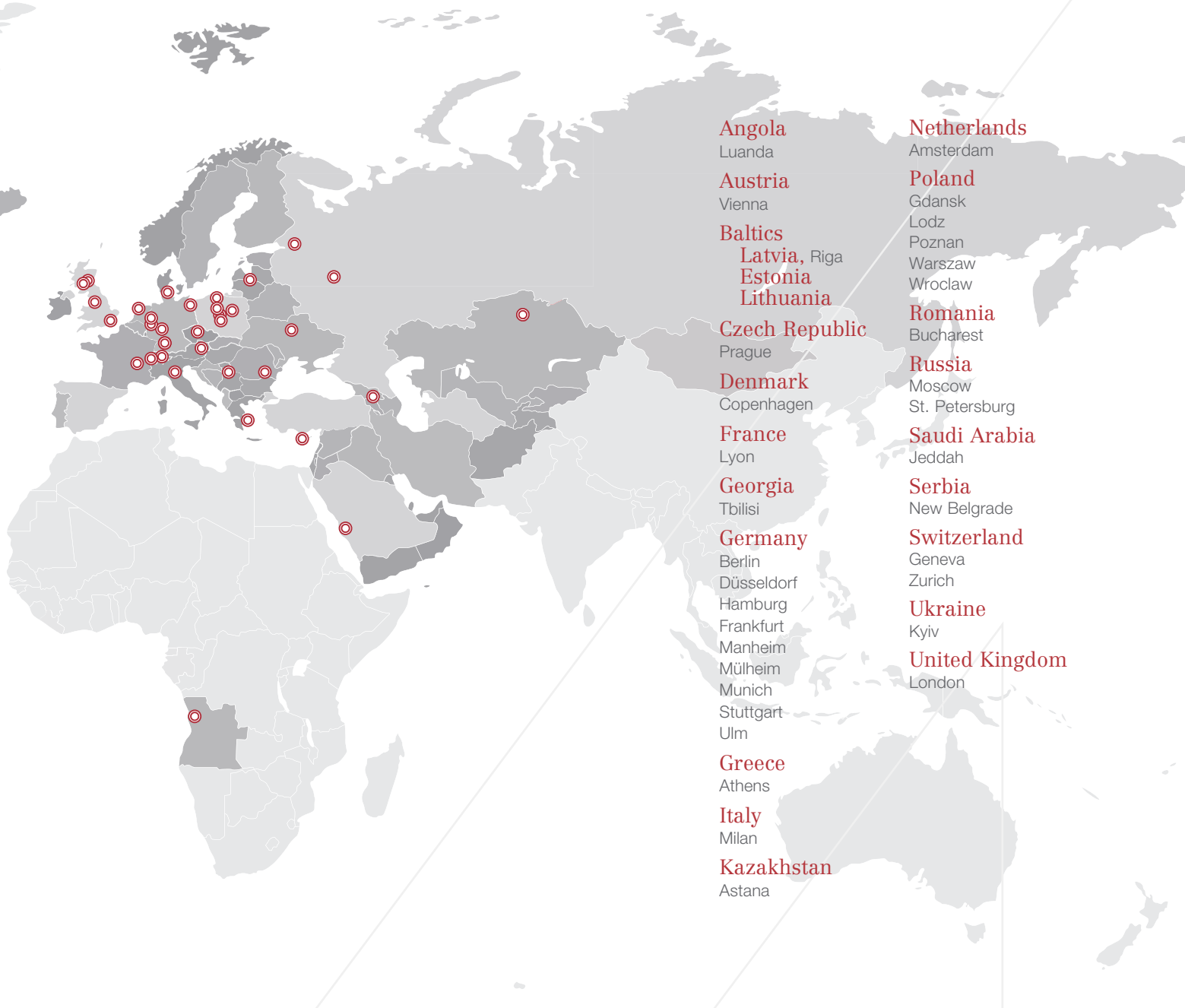
**Quebec**

Montreal



Global Locations

# Europe, The Middle East & Africa



Global Locations

# Latin America & Caribbean

**Argentina**

Buenos Aires

**Bahamas**

Nassau

**Brazil**

Sao Paulo

**Chile**

Santiago

**Colombia**

Bogota

**Jamaica**

Kingston

**Mexico**

Ciudad Juarez

Guadalajara

Matamoros

Mexicali

Mexico City

Monterrey

Queretaro

Reynosa

San Luis Potosi

Tijuana

**Panama**

Panama City

**Peru**

Lima

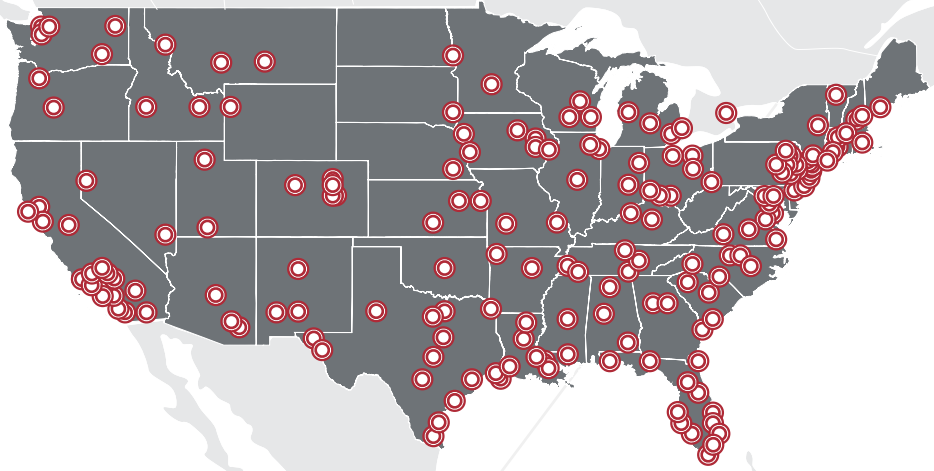
**Puerto Rico**

San Juan



# Global Locations

## United States



### Alabama

Birmingham  
Dothan  
Huntsville  
Mobile

### Alaska

Anchorage

### Arizona

Tucson  
Phoenix

### Arkansas

Little Rock  
Rogers  
West Memphis

### California

Commerce  
Irvine  
lake Tahoe  
Los Angeles  
Modesto  
Murrieta  
Oakland  
Ontario  
Oxnard  
Palm Desert  
Pasadena  
San Clemente  
San Diego  
San Francisco  
San Gabriel Valley  
San Jose  
Simi Valley  
Stockton  
Torrance  
Valencia  
Victorville  
Visalia  
West Los Angeles  
Westlake Village

### Colorado

Avon  
Colorado Springs  
Denver

### Connecticut

Darien  
West Hartford

### District of Columbia

Washington

### Delaware

New Castle

### Florida

Boca Raton  
Cape Canaveral  
Doral  
Fort Lauderdale  
Ft. Myers  
Jacksonville  
Miami  
Ocala  
Orlando  
Panama City  
Pensacola  
Seminole  
Stuart  
Tallahassee  
West Palm Beach

### Georgia

Atlanta  
Savannah  
Watkinsville

### Idaho

Boise

### Illinois

Chicago  
Springfield

### Indiana

Fort Wayne  
Indianapolis  
South Bend

### Iowa

Cedar Rapids  
Coralville  
Davenport  
Sioux City

### Kansas

Overland Park  
Topeka  
Wichita

### Kentucky

Lexington  
Louisville

### Louisiana

Alexandria  
Baton Rouge  
Lafayette  
Lake Charles  
Monroe  
New Orleans

### Maine

Portland

### Maryland

Baltimore  
Columbia  
Lanham

### Massachusetts

Boston  
Springfield  
Worcester

### Michigan

Detroit  
Grand Rapids  
Lansing  
Southfield

### Minnesota

Minneapolis

### Missouri

Springfield  
St. Louis

### Mississippi

Gulfport  
Jackson

### Montana

Billings  
Bozeman  
Missoula

### Nebraska

Lincoln  
Omaha

### Nevada

Carson City  
Las Vegas  
Reno

### New Hampshire

Bedford  
Portsmouth

### New Jersey

Hackensack  
Mt. Laurel  
Parsippany  
Piscataway  
Princeton  
Toms River

### New Mexico

Albuquerque  
Deming  
Las Cruces  
Santa Fe

### New York

Albany  
Melville  
New York City  
Rochester  
Westchester

### North Carolina

Asheville  
Burlington  
Charlotte  
Greensboro  
Raleigh

### North Dakota

Fargo

### Ohio

Akron  
Canton  
Cincinnati  
Cleveland  
Columbus  
Dayton  
Toledo

### Oklahoma

Oklahoma City

### Oregon

Bend  
Portland  
Redmond

### Pennsylvania

Allentown  
Lancaster  
Lemoine  
Philadelphia  
Pittsburgh  
Reading  
Southampton  
Wayne  
Wilkes-Barre  
Wyomissing

### South Carolina

Charleston  
Columbia  
Greenville  
Hilton Head  
Pawley's I

### South Dakota

Sioux Falls

### Tennessee

Chattanooga  
Clarksville  
Knoxville  
Memphis  
Nashville

### Texas

Austin  
Corpus Christi  
Dallas  
El Paso  
Fort Worth  
Harlingen  
Houston  
Laredo  
McAllen  
San Antonio  
Temple  
Texarkana

### Utah

Salt Lake City  
St. George

### Vermont

Burlington

### Virginia

Brambleton  
Chesapeake  
Hampton Roads  
Roanoke  
Vienna

### Washington

Bellevue  
Kennewick  
Seattle  
Spokane  
Tacoma  
Vancouver

### Wisconsin

Appleton  
Green Bay  
Madison  
Milwaukee

### West Virginia

Weirton

# Personal. Global. Professional.

400+ offices. 7,000+ local market leaders.

All working in unison to provide clients with exceptional solutions.

For information on becoming an NAI Office, please contact:

**Domestic (North America)**

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naiglobal.com